



BREAKOUT PROGRAMS

DELATORRO McNEAL, II



WE ARE ONE TEAM: CREATING PEAK PERFORMANCE TEAMS THAT GET 1% BETTER EVERY DAY

Your sales, customer service, and leadership teams will never be the same after this high-energy, high-emotion, and high-transparency encounter with Delatorro. One of the most critical components of platinum performance in any organization is teamwork. Delatorro is an absolute master at tearing down walls of division and office politics, and building bridges of trust, power, interdependence, synergy, creativity, and innovation within professional teams of all sizes, shapes, cultures, and industries.

"We are One Team" is 90 minutes of 12 extreme experiential growth and development tasks, mixed with Top 40 Hit music, fun props and illustrations, and emotional, transformative debriefs that will propel your teams to new levels of sustainable and profitable performance.

Participants will learn how to:

- Work more effectively and efficiently as a team that has one heartbeat
- Communicate more clearly in the midst of a challenge and change
- Think creatively about how to solve problems and issues more effectively
- Contribute to the shared goals of the organization and create harmony
- Support one another for the betterment of the team goals and align vision
- Foster a more collaborative and celebratory team spirit no matter the obstacle

PLATINUM PRESENTATIONS: HOW TO SPEAK WITH CONFIDENCE AND WIN YOUR AUDIENCE

According to Forbes magazine, 70% of experts agree that presentation skills are critical for career success.

In this high-energy, content-packed training session Delatorro McNeal, II, considered to be one of America's best Presentation Skills Coaches, will show your professionals exactly how to deliver rock-star presentations. Covering exactly what to do during the BEFORE, DURING and AFTER stages of ANY PRESENTATION - Delatorro unpacks 18 strategies for success with public speaking in this hard-hitting, interactive, and results-oriented session.

Participants will learn how to:

- Clarify the purpose and intent of their presentation and create a compelling Objective Statement that drives their presentation outcomes.
- Identify the three most important elements of any presentation and how to leverage them for maximum impact.
- Utilize the 3-Step Method to better organize their ideas into main points creating less dependence on long typed-out notes.
- Deliver with Clarity, Confidence and Command as a result of better understanding the needs of their audience.
- Implement the 7 Keys to overcoming stage fright or "nervousness" before any presentation.
- Craft content that is actionable and retainable by their audience.
- Create clear and compelling Calls to Action (CTA) so the audience knows exactly what to do as a best next step after their presentations.

To book Delatorro for a keynote presentation or workshop, or for more information, please contact:

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